



June 5, 2019

The Honorable Nancy Pelosi  
Speaker  
U.S. House of Representatives  
Washington, D.C. 20515

The Honorable Mitch McConnell  
Majority Leader  
U.S. Senate  
Washington, D.C. 20510

The Honorable Kevin McCarthy  
Republican Leader  
U.S. House of Representatives  
Washington, D.C. 20515

The Honorable Charles E. Schumer  
Democratic Leader  
U.S. Senate  
Washington, D.C. 20510

Dear Speaker Pelosi, Majority Leader McConnell, Democratic Leader Schumer, and Republican Leader McCarthy:

On behalf of the nation's leading state technology organizations around the country, representing thousands of technology companies of all sizes, we write to express our strong support for the United States-Mexico-Canada Agreement (USMCA) and urge you to pass the agreement before the August work period.

Technology plays a unique role in international trade. Not only does it represent one of the largest segments of U.S. trade but it serves as a catalyst for businesses and consumers to connect and create, thereby encouraging more trade. Exports of U.S. technology industry products and services grew by some \$16 billion in 2018, to an estimated \$338 billion, and directly supported an estimated 858,000 American jobs in 2017. Mexico and Canada account for 33 percent of U.S. tech goods exports and directly supports 234,679 U.S. jobs.<sup>1</sup>

Passing the USMCA quickly is a critical opportunity to shape global trade rules. The USMCA provisions on digital trade and intellectual property are bound to positively affect the growth of U.S. manufacturing and services alike. The commitments that prohibit data localization, enable cross-border data transfers, and protect source code and algorithms will be a driving force of global growth for the U.S. tech industry in the next decade. We support the commitments the countries made to protect consumers, provide cybersecurity cooperation, protect intellectual property rights, not to impose customs duties on digital products, provide safe harbors against intermediary liability for platforms under identified circumstances, and several other elements.

Congress can support and promote America's global technology leadership by quickly approving the USMCA. We respectfully request you to find a path forward so that the agreement be passed in the House of Representatives and Senate this summer.

Sincerely,

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<sup>1</sup> [CompTIA 2019 Tech Trade Snapshot](#). (May 21, 2019)



Stefanie Holland  
Vice President, Federal & Global Policy  
CompTIA



Tim Jemal  
Executive Director  
TECNA

**Alabama**

Tech Birmingham

**Arizona**

Arizona Technology Council (AZTC)

**California**

California Technology Council (CTC)

Tech San Diego

**Colorado**

Colorado Technology Association (CTA)

**Connecticut**

Connecticut Technology Council (CTC)

**Florida**

Palm Beach Tech Association

**Georgia**

Technology Association of Georgia (TAG)

Computer Measurement Group (CMG)

**Idaho**

Idaho Tech Council (ITC)

**Illinois**

Illinois Technology Association (ITA)

**Iowa**

Technology Association of Iowa (TAI)

**Kentucky**

Technology Association of Louisville Kentucky (TALK)

**Missouri**

KC Tech Council

**Massachusetts**

Massachusetts Technology Leadership Council (MassTLC)

**Maryland**

ASCII Group

Maryland Tech Council (MTC)

**Minnesota**

Minnesota High Tech Association (MHTA)

**New Hampshire**

New Hampshire High Tech Council (NHHTC)

**New Jersey**

New Jersey Tech Council (NJTC)

**New York**

New York Tech Alliance

**New Mexico**

New Mexico Technology Council (NMTC)

**North Carolina**

North Carolina Technology Association (NCTA)

**North Dakota**

Technology Association of North Dakota

**Ohio**

OHTec

**Oregon**

Technology Association of Oregon (TAO)

**Pennsylvania**

Philadelphia Alliance for Capital and Technologies (PACT)

Pittsburgh Technology Council

**Tennessee**

Greater Nashville Technology Council

Greater Memphis IT Council

**Texas**

Tech Titans

**Utah**

Utah Technology Council

**Vermont**

Vermont Technology Alliance

**Washington**

Washington Technology Industry Association (WTIA)

**Wisconsin**

Wisconsin Technology Council (WTC)

Cc: Ways and Means Chairman Richard Neal  
Senate Finance Chairman Chuck Grassley  
Ways and Means Ranking Member Kevin Brady  
Senate Finance Ranking Member Ron Wyden