

Certified Installation Managers

A Level Above the Rest

What CIMs are saying about the program



"I chose the CIM program because I wanted to separate myself and my company from my competition. I have certified installers so it only made sense to take the next step and become a certified installation manager."

James Bissler, Texan Floor Service



"Completing the CIM program was an important accomplishment for me. So often Installation Managers are overlooked as a key part of a flooring contractor company; we tend to be the medium between the field operations and the office operations and what we actually do is an unknown to many. In not so many words, we are the glue that holds everything together."

Amy Johnston, Flooring Services, Inc.

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To learn more:

Visit the CIM page on the FCICA website.
(Scan this QR code with your Smart Phone.)

FCICA established the
Certified Installation Manager (CIM) program to
promote the highest standard of flooring installation
management through the credentialing of
Installation Managers

Certified Installation Manager



The certification program
specifically developed for and
available to all Commercial
Flooring Installation Managers
regardless of their affiliations.





The CIM Credential

An Important Distinction

GETTING YOUR CERTIFIED INSTALLATION MANAGER (CIM) DESIGNATION IS AS EASY AS 4 STEPS.

- √ Submit Application
- √ Purchase the CIM program
- √ View the modules of learning & complete each assessment test
- √ **Certification**

Flexible online program

Training Modules include:

- ◆ Utilizing the Estimate
- ◆ Planning the Job
- ◆ Understanding Contractual Obligations
- ◆ Scheduling and Assigning Resources
- ◆ Managing On-Site Conditions
- ◆ Managing Change Orders On-Site
- ◆ Financial Management: Budget vs. Actual
- ◆ Closing Out the Job
- ◆ Plus two bonus modules:
 - Managing Materials on the Jobsite
 - Handling Claims on the Jobsite

The benefits of certification are significant

For the Customer

- ◆ Provides an industry standard for competent management of flooring installation.
- ◆ Signifies a higher level of qualification.
- ◆ Shows a dedication to quality service by both CIMs and installation contractors.

For Employers

- ◆ Demonstrates that certified individuals meet acceptable industry standards.
- ◆ Establishes a standard level of competency for employee hiring and evaluation.
- ◆ Ensures that installation managers receive the skills needed to manage a successful commercial flooring installation project.
- ◆ Provides significant business advantages including increased ROI through productivity/profitability and better overall customer satisfaction from a job well managed.

For CIMs

- ◆ Establishes a professional identity.
- ◆ Provides a marketable credential that distinguishes CIMs from other flooring professionals.
- ◆ Indicates a higher level of qualification.
- ◆ Demonstrates a commitment to an ongoing upgrading of skills .
- ◆ Increases professional flexibility and mobility.
- ◆ Fosters faster career advancement with greater earnings potential.
- ◆ Provides access to a network of fellow CIMs.