

REGISTRATION FORM

Name _____
 Spouse/Companion _____
 Spouse Email/Cell # _____
 Company _____
 Address _____
 City/State/Zip _____
 Phone _____ Cell # _____
 Email _____



Registration fees

	Prior to Aug. 9, 2018	After Aug. 10, 2018	Amount
Member	\$479	\$554	_____
Additional Company Rep	\$409	\$484	_____
Successor (40 and under)	\$409	\$484	_____
1st Time Successor (40 and under)	\$309	\$384	_____
CIM	\$349	\$424	_____
Spouse/Companion	\$279	\$354	_____
Non-Member	\$579	\$654	_____
One-Day Rate	\$199	\$274	_____

Spouse/Companion Includes: Welcome Reception/Breakfast Buffets/Breaks/Lunches/Reception & Dinner

Check here if you require any special assistance or have special meal requirements

3 Days to CIM

	Prior to Aug. 9, 2018	Amount
3 Days to CIM, September 30 – October 2, 2018	\$100	_____

Optional activities

	Ticket Price	# Attending	Amount
<input type="checkbox"/> Counting on You Dinner , October 3, 2018	\$88	_____	_____
<input type="checkbox"/> Eat, Create, Demolish , October 5, 2018	\$125	_____	_____
<input type="checkbox"/> Help support FCICA - purchase 50-50 Tickets* (1 for \$50/5 for \$200)		_____	_____

TOTAL AMOUNT DUE _____

*This year, 10% of our raffle ticket proceeds will go to the Penn State Health Milton S. Hershey Medical Center Children's Hospital

Check American Express Mastercard Visa Discover

Account Number _____

Signature _____

Expiration Date _____ Security Code _____

Name on Card _____

Cancellation Policy: No refunds after September 15, 2018 will be accepted. A 50% cancellation fee will apply to all registration refunds requested prior to September 14, 2018. All cancellations must be made in writing. No refunds will be made for no-shows. Registration fees are not deductible as charitable contributions. Registration fees may be deductible as ordinary or necessary business expenses. Consult your tax advisor for more information.

Note: Hotel Reservations can be made through September 7, 2018 or until the block is full. Reserve your room today at <https://book.passkey.com/go/FCICA2018>, or call 855-729-3108. Be sure to mention FCICA for the room block rate!

Questions:
 Is this your first FCICA convention?
 Yes No

Are you an Installation Manager?
 Yes No

Are you an Additional Company Representative?
 Yes No

Are you a CIM?
 Yes No

Are you a Successor?
 Yes No
 Date of Birth ___ / ___ / ____

Register with this form or online at:
 FCICA
 7439 Millwood Drive
 West Bloomfield, MI 48322
 Phone: 248-661-5015
 Fax: 248-661-5018
 Web Site: www.fcica.com



7439 Millwood Drive
 West Bloomfield, MI 48322

THE HOTEL HERSHEY



The Hotel Hershey is one of the finest Historic Hotels of America. Known for its refined elegance, signature service, and abundant amenities, The Hotel Hershey is a one-of-a-kind destination in Chocolate Town® U.S.A.

The Hotel Hershey offers 276 rooms complete with full-service amenities. Outside, panoramic views of the gardens and the Hershey valley punctuate this world-class resort experience. FCICA has reserved blocks of rooms for the rate of \$189 (single or double occupancy) plus 11% taxes. Reservations must be made by **Friday, September 7, 2018**.

To reserve within the block, call 855-729-3108 or go to <https://book.passkey.com/go/FCICA2018> and reserve online. Be sure to mention FCICA when you book to receive this discount!

PLATINUM SPONSORS:
 ARDEX Americas, Artistic Finishes, Inc., Bona US, Bostik, Inc., Capri Collections, Construction Specialties, Inc., Custom Building Products, CustomTech, Federated Insurance, Fuse Commercial Flooring Alliance, GCP Applied Technologies, Gondola Train, Greater New York Floor Coverers Association, Inc., H.B. Fuller Construction Products, KOSTER American Corporation, Loba-Wakol, LLC, MAPEI Corporation, M-D PRO, Metroflor Corporation, Novalis International, Protect-All Flooring, RFMS, Roppe Holding Company, Schönox, HPS North America, Inc., Shaw Industries, Sponge Cushion, A Leggett & Platt Co., Spray-Lock, Inc., STAUF USA Adhesives, LLC, Tarkett, Tek Stil Concepts, Inc., UZIN, A brand of Uzin Utz Group

GOLD SPONSORS:
 ECORE Commercial Flooring, Laticrete International, LATICRETE SUPERCAP LLC, Sika Corporation, Starnet Worldwide Commercial Flooring, Wagner Meters



MID-YEAR MEETING 2018



OCTOBER 3-5, 2018 • HERSHEY, PA

REGISTER ONLINE AT:
www.fcica.com/events/mid-year-meeting

SUNDAY September 30, 2018 MODULES 1 – 3

7:30 am – 8:30 am
Registration

8:30 am – 8:30 am
Attendee Breakfast

8:30 am – 11:30 am
Modules

11:30 am – 12:00 pm
Lunch

12:00 pm – 2:30 pm
Modules

2:30 pm – 3:00 pm
Break

3:00 pm – 5:00 pm
Modules

6:00 pm – 7:00 pm
Make up test time

MONDAY October 1, 2018 MODULES 3 – 5

8:00 am – 8:30 am
Attendee Breakfast

8:30 am – 10:00 am
Modules

10:00 am – 10:30 am
Break

10:30 am – 1:00 pm
Modules

1:00 pm – 1:30 pm
Lunch

1:30 pm – 5:30 pm
Modules

6:30 pm – 8 pm
Make up test time



TUESDAY October 2, 2018 MODULES 6 – 8

7:30 am – 8:00 am
Attendee Breakfast

8:00 am – 10:30 am
Modules

10:30 am – 11:00 am
Break

11:00 am – 12:00 pm
Modules

12:00 pm – 12:30 pm
Lunch

12:30 pm – 3:00 pm
Modules

3:00 pm – 4:00 pm
Break/Makeup test time

4:00 pm – 6:30 pm
Modules

7:00 pm – 9:00 pm
Graduation dinner with FCICA council

Wednesday, October 3 COMMITTEE MEETINGS

7:30 am – 4:00 pm

Registration

8:00 am – 9:30 am

CIM Task Force Meeting with Breakfast

(invite only) Members of the CIM Task Force are invited to a breakfast meeting to discuss agenda items. The meeting agenda will be e-mailed out prior to the meeting and will also be available on the FCICA events app.

8:00 am – 9:30 am

Attendee Breakfast

9:30 am – 11:30 am

Membership Committee Meeting

All registered attendees are invited to attend the Membership Committee Meeting. Only committee members will be able to cast a vote. The meeting agenda will be e-mailed out to committee members prior to the meeting and will also be available on the FCICA events app. Not a committee member? Complete the online form to join.

11:30 am – 12:45 pm

Associates Meeting

This meeting is open to all associate members. If a vote takes place, only one vote per company will be permitted.

11:30 am – 1:00 pm

Networking Lunch

1:00 pm – 3:00 pm

Education & Training Committee Meeting

All registered attendees are invited to attend the Education Committee Meeting. Only committee members will be able to cast a vote. The meeting agenda will be e-mailed out to committee members prior to the meeting and will also be available on the FCICA events app. Not a committee member? Complete the online form to join.

3:00 pm – 3:30 pm

Break

3:30 pm – 5:00 pm

Successors Task Force Meeting

(invite only) Members of the Successors Task Force are invited to discuss agenda items. The meeting agenda will be e-mailed out prior to the meeting and will also be available on the FCICA events app.

6:00 pm – 9:00 pm

Counting on You Fundraiser Dinner at The Mill (\$)

Enjoy delicious food and fun activities at this beautiful historic venue; all while raising money for the Penn State Health Milton S. Hershey Medical Center Children's Hospital. A portion of the ticket price will go directly to the hospital, and there will be opportunities for additional contributions at the event (cash only; gifts are not tax-deductible). Cost is \$88, including the trolley to and from The Mill, a three-course plated dinner, and two (2) drink tickets. Additional beverages will be available for purchase. This event is an independent fundraising event benefitting Penn State Health Milton S. Hershey Medical Center, and is not sponsored, co-sponsored or produced by Hershey Medical Center.

Thursday, October 4 EDUCATIONAL SESSIONS

7:30 am – 4:00 pm

Registration

7:30 am – 9:00 am

Successor Breakfast

All registered attendees that are 40 and under are invited to this networking breakfast.

7:30 am – 9:00 am

Attendee Breakfast

9:00 am – 9:30 am

Opening Session

9:45 am – 10:45 am

Educational Session #1 – Recruit, Motivate and Retain Top Talent

Presented by Nelson White, Spartan Surfaces

While running a business can be extremely lonely at the top, we all need to understand that business should be FUN, our team members should have FUN, and the organization should provide an outstanding CULTURE for our team members. ATTITUDE is everything up front, however, the consistency with which you share your message long-term will



determine your success in *Recruiting, Motivating, and Retaining Top Talent*. Come join us for an upbeat, positive hour of discussion on these topics.

10:45 am – 11:00 am

Break

11:00 am – 12:30 pm

Educational Session #2 – ASTM F3261 Overview

Presented by Brent Fike, Roppe Holding Company

The hottest new segment of the ever-growing Luxury Vinyl Tile & Plank market is being classified as Rigid Polymeric Flooring. Join us while we dive into ASTM F3261-17 for this newest product category. We will discuss what can be classified as rigid core as well as how the validation testing is performed. We will be focusing on what separates commercial from residential products, flatness of planks, ledging, dimensional stability, cupping and curling. Join us for this educational session focused on ASTM F3261-17 "What Is Resilient Flooring in Modular Format with Rigid Polymeric Core."

12:30 pm – 1:45 pm

Contractor Meeting Luncheon

This meeting is open to all contractors in attendance.

12:30 pm – 1:45 pm

Attendee Lunch

2:00 pm – 3:00 pm

Educational Session #3 – Business Succession Planning

Presented by Clifton Guise, Federated Insurance

Creating a "will" for your business; create the business plan for your retirement, disability or death. Learn how to ensure the continuity of your business operations, how to minimize income, inheritance, and estate taxes and how to transfer your business interests to the appropriate owner, whether family member, employee or third party. Discuss the impact of the 2017 Tax Cuts and Job Act on succession and estate planning for business owners. Focus topics:

- Identifying the buyer or successor
- Inheritance and death taxes, including post 2017 Tax Cuts and Job Act impact
- Buy-sell agreements between current owners
- One way buy-sell agreement between current and owner
- Asset sale vs. stock sale
- Valuation methods
- Estate planning for the business owner

3:00 pm – 3:30 pm

Break

Make Your Final Silent Auction Bids

3:30 pm

Silent Auction Closes

3:30 pm – 5:00 pm

Educational Session #4 – Communicating from the Field to the Office

Presented by Mike Newberry, CIM, Inside Edge; and Gerry Swift, CIM, Lotus Building Services

Continuing our CIM education track, Mike and Gerry will discuss industry-wide best practices for collecting and communicating jobsite information back to the office, including who is responsible, when communication should take place, what documentation is necessary or suggested, helpful technology for gathering and organizing communications and other documents, and more.

6:00 pm – 9:00 pm

Reception & Closing Dinner

Friday, October 5 FUN DAY

8:00 am – 10:30 am

Board of Directors Meeting

(invite only)

11:00 am – 6:00 pm

Eat, Create, Demolish (\$)

Prove your team's superiority with this intense battle for status, pride and bragging rights. The day begins with a 45-minute tour from Hershey Trolley Works. This historic trip will take you through the inspiring story of Milton Hershey and the main sites of his town. The tour ends at Hershey's Chocolate World, where you'll enjoy a buffet lunch and decadent Hershey's desserts. Next, follow cocoa beans on their journey to becoming delicious Hershey's chocolate on the interactive Hershey's Chocolate Tour. After learning how the chocolate is made, you'll make some yourself with the Create Your Own Candy Bar experience. There will be time to find some sweet souvenirs in the gift shop before heading back to the hotel. Back at The Hotel Hershey, each team will work together to construct a model house using only foam board and duct tape. But make sure it's sturdy – each team will then have the chance to demolish their neighbors' constructions. Teams will be judged on their shooting accuracy, as well as the strength of their structure. Cost: \$125. All attendees, including spouses and companions, are invited to participate in this fun outing. Team rosters will be announced closer to the event.



THE HILTON HARRISBURG

The Hilton Harrisburg hotel is located in the heart of downtown, just minutes from Hershey, PA. Whether conducting business, keeping up with a fitness routine or looking to spend quality time with your family, our Hilton hotel is here to make the most of your stay by offering the services you need, the amenities you expect, and the extras you deserve.

FCICA has reserved blocks of rooms from September 29 to October 2 for the rate of \$139 (single or double occupancy) plus taxes and fees per night. Reservations must be made by Friday, September 7, 2018.

You can call 781-233-6000 to reserve within the block or go to <https://www.fcica.com/3-days-CIM> and reserve online. Be sure to mention FCICA when you book to receive this discount!

