



# 2017 NEHPBA Annual Meeting Schedule *(Tentative)*

Color Codes: **Technical** / Dealer Training / **Elective** CEUs Available

## Welcome! MONDAY, JULY 17

<b>8:30am-10am</b> <b>Hearth &amp; Home Technologies Dealer Direct</b> <i>(HHT Dealers Only)</i> <b>NFI 1.5 Elective</b> CSIA .75 Tech/.75 Comm & Liab	<b>8:30am-10am</b> <b>Outdoor Living Products for the Hearth Shop</b> Empire Distributing <i>No CEUs</i>
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**10:15am-10:30am Break**

<b>10:30am-Noon</b> <b>Hearth &amp; Home Technologies Wholesale Presents the New Majestic Brand</b> <b>NFI 1.5 Elective</b> CSIA 1.5 Business	<b>10:30am-Noon</b> <b>Ray Murray Dealer Meeting</b> <b>NFI TBD</b> CSIA TBD
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**Noon-1:30pm – Lunch**

## 1:30pm-8pm Indoor Exhibitor Showcase OPEN! (Exhibitor Set up 7am-1pm)

<b>1:30pm-3pm</b> <b>Understanding Venting for the Salesperson Part I - Wood</b> <b>NFI TBD</b> CSIA TBD	<b>1:30pm-3pm</b> <b>If You Show It, They Will Buy It</b> Napoleon Products Hot Spots Presentation <b>NFI TBD</b> CSIA TBD
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## 3pm-6pm Outdoor Exhibitor Showcase OPEN!

<b>3:15pm-4:45pm</b> <b>Understanding Venting for the Salesperson Part II – Gas/Pellet</b> <b>NFI TBD</b> CSIA TBD	<b>3:15pm-4:45pm</b> <b>NEHPBA Government Affairs: Challenges &amp; Opportunities</b> <b>NFI TBD</b> CSIA TBD
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**5pm-6pm Reception - Cocktails**


**6pm-8pm Reception - Heavy Hors d'oeuvres**

**7:30pm Giant Jenga Tourney**



## TUESDAY, JULY 18

**8am-9:15am Breakfast**

<b>9:30am-11:30am</b> <b>For owners/managers!</b>  <b>2017 and Beyond \$50,000</b> Package for the Special Introductory Price of \$1,499! <b>NEHPBA Marketing Toolbox</b> <small>TV &amp; Digital Co-Op Program</small>	<b>9:30am-11:15am</b> <b>Gas Controls for Hearth Products</b> <b>NFI TBD</b> CSIA TBD	<b>9:30am-11:15am</b> <b>Sizing: It's Not as Simple as a Slide Chart</b> <b>NFI TBD</b> CSIA TBD
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**11:30am-12:30pm Lunch**

## 12:30pm-2pm Industry Leaders' Roundtable

**2pm – 50/50 Drawing...Must be present to win! Thank you for attending!**

**WEDNESDAY, JULY 19 8am-5pm NFI Reviews & Exams (All Fuel Types)**  
*NFI Pre-Registration Required—deadline July 9, 2017*