

2017 MAHPBA Annual Meeting Schedule

Color Codes: **Safety/Health/Liability** **Technical** Dealer Training **Elective** NFI  CEUs Available

SUNDAY, JUNE 4, 9am-5pm (Juniper-Maple) Pre-Conference: Fall Protection Authorized Person Training			
<i>Cheryl Scanlon-Zinner</i>  NFI CEUs 6 Safety/Health/Liability & CSIA CEUs 6 Health & Safety			
Welcome! MONDAY, JUNE 5 - Breakfast 7-8:30am Vendor/Dining Area			
<p>8:30-10am (Laurel-West) Integrating Social Media Into Your Marketing Mix Shannon Good  NFI 1.5 Elective CSIA 1.5 Comm & Liab</p>	<p>8:30-10am (Parkview Ballroom) The Fireplace is Talking. Are you Listening? Part 1 Bill Ryan  NFI 1.5 Technical CSIA .5 Tech/.75 Codes & Stds/.25 Comm & Liability</p>	<p>8:30-9:30am (Laurel-East) Navigating Sales-Use Taxes for the HPB Industries James Knight  NFI 1 Elective CSIA 1 Business</p>	<p>8:30-10am (Magnolia) Government Affairs: Challenges & Opportunities Ryan Carroll  NFI 1.5 Elective CSIA 1.5 Business</p>
10-10:15am Break set up outside of Laurel East or West			
<p>10:15-11:45am (Magnolia) Power Sweeping Bob Fish  NFI 1.5 Elective CSIA 1.5 Technical</p>	<p>10:15-11:15am (Laurel-West) Zero Net Energy (ZNE) Ryan Carroll/ Andrea Papageorge  NFI 1 Elective CSIA 1 Business</p>	<p>10:15-11:45am (Parkview Ballroom) The Fireplace is Talking. Are you Listening? Part 2 Mike Segerstrom  NFI 1.5 Technical CSIA .5 Technical/.5 Codes & Stds/.5 Comm & Liability</p>	<p>10:15-11:45am (Laurel-East) Don't Let Online Competition Snuff Your Sales Shannon Good  NFI 1.5 Elective CSIA .75 Business/.75 Comm & Liab</p>
11:45am-1pm Lunch Vendor/Dining Area			
<p>1-2:30pm (Laurel-East) Qualifying the Hearth Appliance Buyer Suzanne Turner  NFI 1 .5 Elective CSIA 1.5 Communication & Liability</p>	<p>1-2:30pm (Parkview Ballroom) Codes & Standards 101 Andrea Papageorge  NFI 1.5 Technical CSIA 1.5 Codes & Standards</p>	<p>1-2:30pm (Laurel-West) Unleash Your Full Potential Rich Sedgwick  NFI 1.5 Safety/Health/Liability CSIA 1.5 Health & Safety</p>	
2:30-6pm Exhibitor Showcase OPEN! (Exhibitor Set up 7am-2pm)			
4-5:30pm Reception - Cocktails - Vendor/Dining Area			
5:30-7pm Reception - Heavy Hors d'oeuvres - Vendor/Dining Area			
6:30-11pm Cornhole Tourney - Vendor/Dining Area			
TUESDAY, JUNE 6 - Breakfast 7-8:30am Vendor/Dining Area			
<p>8:30-10am (Parkview Ballroom) Hearth & Home Technologies Dealer Training (HHT Dealers Only) Tim Manning  NFI 1.5 Elective CSIA .75 Tech/.75 Comm & Liab</p>	<p>8:30-10am (Magnolia) Working with Olympia Chimney's Direct Ventis System (Retailers & Sweeps Only) Steve Penatzer  NFI 1.5 Technical CSIA .75 Codes & Stds/.75 Tech</p>	<p>8:30-10am (Laurel-East) EPA's NSPS Influence on Stove Design & Sales Chris Neufeld  NFI 1.5 Elective CSIA .5 Technical/.5 Codes & Stds/.5 Business</p>	<p>8:30-10am (Laurel-West) Outdoor Living Products for the Hearth Shop Empire Distributing <i>No CEUs</i></p>
10am -- Morning Classes Done...Time to visit the Exhibitors!			
<p>11am-12:30pm (Parkview Ballroom) Tapping the Profits in Masonry Chimneys Russ Dimmitt  NFI 1.5 Elective CSIA .75 Technical/.75 Business</p>	<p>10am-12:30pm Exhibitor Showcase OPEN!</p>		<p>11am-12:30pm (Laurel-East) Hearth & Home Technologies Wholesale Presents the New Majestic Brand Randy Wendolek  NFI 1.5 Elective CSIA 1.5 Business</p>
12:30-1:45pm Lunch Vendor/Dining Area			
<p>1:45-3:15pm (Laurel-West) Intro to Fire Investigations Leo Herrmann  NFI 1.5 Safety/Health/Liability CSIA 1.5 Comm & Liab</p>	<p>1:45-3:15pm (Laurel-East) Solid Fuel Inserts in Factory Built Fireplaces – A Closer Look Bill Ryan/Mike Segerstrom  NFI 1.5 Technical CSIA .75 Codes & Stds/.75 Comm & Liability</p>	<p>1:45-3:15pm (Parkview Ballroom) If You Show It, They Will Buy It Napoleon Products Hot Spots Presentation  NFI 1.5 Elective CSIA .75 Business/.75 Comm & Liability</p>	
<p>3:30-5:30pm (Laurel-East) GAS Update & Reinforcement Shannon Rodgers  NFI 2 Technical CSIA 1 Technical/.25 Codes & Stds/.25 Health & Safety</p>	<p>3:30-5pm (Laurel-West) PELLET & WOOD Update & Reinforcement Joel Curtis  NFI 1.5 Technical CSIA 1 Technical/.25 Codes & Stds/.25 Health & Safety</p>	<p>3:30-5pm (Parkview Ballroom) By the Numbers – Why Repairing Factory Built Fireplaces Makes No \$en\$e Bill Ryan/Mike Segerstrom  NFI 1.5 Technical CSIA .5 Tech/.5 Codes & Stds/.5 Bus</p>	
WEDNESDAY, JUNE 7 8am-5pm NFI Reviews & Exams (All Fuel Types) NFI Registration Required!			