



## Highlights from TSMAN November Board Meeting

The Tri-State Manufacturers' Association Board of Directors met on November 27, 2018, at ITW Heartland in Alexandria, MN.

Missy Hexum, Bell State Bank, was in attendance to lead a discussion regarding **TSMAN investment accounts**. No change recommended at this time.

November 1, 2018 **TSMAN Board Meeting Minutes** were approved as printed. Pending clarification of Stein & Wine expense and income, the October 2018 financial reports/**Treasurer Report** will be reviewed at a later date.

**Board of Director Election:** A motion was made and second to confirm all nominees as members of the TSMAN board of directors effective January 1, 2019. Three incumbents will serve another two year term: Nicole Klimek (Lowry Manufacturing), Liz Diedrich (Diedrich RPM), and Mark Petersen (ITW Heartland). New board members serving a two-year term include: Shawn Becker (Jim's Electric), Marilyne Morissette (Ichor Systems) and Amy Johnson (Northern Contours). TSMAN is now governed by a 12-member board of directors.

**Program Committee:** It was agreed to continue with two meeting formats in 2019: Noon luncheon and early dinner meetings. The program committee will determine the format from month to month based on the intended audience for the speaker/topic. The committee was granted authority with regard to scheduling speakers, tours, etc. in the coming year.

The board suggested edits on a draft document entitled **TSMAN 2018 Snapshot** – a marketing tool to share information about the year's accomplishments.

It was agreed to partner with **OECS Workplace Safety** to offer a workshop in 2019 entitled *Business Case for Safety*.

A progress report was reviewed regarding the two projects supported by Michelle Landsverk, West Central Minnesota **Dream It. Do It. Outreach Coordinator**. Eleven people have been identified to participate on the *Manufacturing Career Dream Team*, with training scheduled on December 4 and 11. Educator Tours will be held in Alexandria on March 1 and Fergus Falls on March 8.

Discussion was heard regarding a recent decision to increase the **MMA service fee** effective January 2019. It was agreed to schedule a TSMAN budget meeting in December.

Discussion was heard regarding sponsorship of the **2019 MN High School League Trap Shooting Championship**. The Workforce Committee will develop a plan of action, in conjunction with Dream It. Do It., regarding booth content, etc.

It was agreed to schedule a half-day **TSMAN strategic planning session** in January 2019.

The structure and functionality of TSMAN's **standing committees** was discussed, particularly with regard to inclusion of current members who are not board members. It was agreed to continue discussion at the planning session.

In an attempt to **increase manufacturer attendance and engagement**, each board member will be asked via email to sign up to encourage three manufacturers to attend the December 4 social in Elbow Lake.

The **Executive Director** report for November was reviewed.

The **TSMAN Board of Directors** is next scheduled to meet from 2:30 - 4:00 PM on December 18, 2018 in Alexandria.